



ADP enters a new era

In March ADP refinanced its business with Kaupthing Bank which is based in Iceland with an office in London.

This partnership with Kaupthing followed a successful period of working with European Acquisitions Capital (EAC), now Milestone Capital. ADP worked closely with EAC to build the business with the acquisition of the Healy Group closely followed by the R&S Group in late 2003. Since 2003 ADP has continued to grow, although in the last 18 months this has accelerated with the appointment of our Commercial Manager, Duncan Jones and considerable success in winning new NHS tenders across the country. A further acquisition was made in late 2006 with the purchase of the CDC Group (9 practices) based in the South West of England. This brought the group to around 55 practices at the end of 2006.

The company now has a total of 71 locations either operating or about to open. This is a substantial increase in the size of the business and is a very positive

sign that many of the decisions made over the last few years have now come to fruition. This growth coupled with an outstanding, dedicated and professional team has moved ADP to a new division.

ADP's main asset is its staff, and it remains dedicated to offering a rewarding and stimulating environment for all those who work in the business. In line with our recent business developments there have been increased opportunities for many members of staff in this enlarged organisation.

With Kaupthing as its partner ADP is looking to expand through further acquisitions and the NHS tender system to 100 practices by the end of 2007. The business is set to continue its growth through 2008 and will be looking for further expansion opportunities throughout the UK.

Dental Nurse Exam Results May 07

We would like to congratulate:

Ana Kilby - passed with Merit (Andover), Sian Cash (Andover), Jeanette Mascal (Kings Lynn), Alice Brittain (Kings Lynn), Kate Walwin (Shepton Mallet), Tina Rowland (Shepton Mallet), Louise Moir (Barnstaple), Deeann Sanders (Barnstaple), Dharsana Thapa (Aldershot), Sarah Priscott (Northam), Gemma Stapley (Gillingham), Lindy Sussex (Gillingham) on passing their National Certificate in Dental Nursing.

Congratulations to Natalie Jeffrey (Easington), Lisa Barnes (Mildenhall) for passing the NVQ Level 3 in Oral Healthcare Independent Assessment.

Congratulations to Aimee Stafford for passing her Certificate in Dental Sedation Nursing.

Congratulations to Eva Dixon (Taunton) for passing her Certificate in Dental Radiography.

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Next edition: 31 Oct 2007.

If you have any ideas on what else you would like to see in *Incidentally* or would like to send an article please contact Amanda Codrington, Comms & Compliance Manager, Amanda.codrington@adpco.net

We are keen to have information on staff & practice achievements, charity & social events.

Practice Standardisation - What happened to the winnings?

In the last issue of Incidentally we published the winners of the practice standardisation checks. The practices did a variety of things with their winnings;

Aldershot went to watch Swan Lake on Ice at the New Woking Theatre.

Frome split the winnings between the staff.

Basingstoke - The winnings were shared out between the staff as a cash bonus. The practice manager at the time Clara Jones put a lot of thought into how to distribute the money and included all staff who had contributed including myself even though by the time the prize was awarded I had moved to Gillies and also a young lady who had started maternity leave. Both of us had been around during the build up to the inspections and Clara appreciated that and surprised us both.

Taunton split the winnings between the staff.

Norwich split the winnings between the team.

Gillingham's London weekend

After much discussion we decided to spend our £500 prize money on a trip to London. Staff travelled to London by various modes of transport and we finally arrived for an eye opening day watching the army v navy rugby match at Twickenham, the sun was shining, the drinks were flowing and the army were winning, a perfect day. A few of the girls chose to spend the day shopping, sight seeing and sampling fine beverages, before all meeting up for the evenings events and entertainment. Many pubs, clubs and bars were visited and much fun was had.

The whole weekend was enjoyed by all. When Sunday arrived we were all ready to return home with Neurofen in hand and stories to tell!!

Calling all DCPs Training Survey

The Faculty of General Dental Practitioners (UK) are conducting a major survey of the training needs of dental care professionals (DCPs). The survey aims to find out more about the opinions of DCPs on matters such as availability of training, flexible learning and funding.

It is hoped that the findings will help the FGDP(UK) to develop post-registration training programmes that will allow DCPs to expand duties within their role and further their professional development.

The survey is aimed at dental nurses, dental hygienists and dental receptionists.

The survey can be found at www.fgdp.org.uk/dcp/dcpsurvey2007.

All surveys should be returned by Monday 3 Sept 2007.

ADP Woodbridge holds PCT meet and greet



On Wednesday 13th June Fiona Garrod (Practice Manager) and Myra Hudson (ABM) held a meet and greet for practice and PCT staff. Fiona Theadom (Performance Manager) and Tracey Sadler from the Suffolk Primary Care Trust attended.

Fiona Theadom had not been to the practice before. Fiona and Tracey were given a tour of the practice and met the team. We showed them our complaints procedure, how we monitor and check the UDA's, and also talked about the limited training available for Dental nurses locally and the impact GDC registration will have.

We enjoyed the meeting and found it a great help to put faces to names. I feel that we can approach them with any problems we may encounter over time after this meet and greet session.

PCT comments:

It was great to meet yourself and Myra and many thanks for lunch. The practice is a fantastic building to work in and to visit, a credit to all those at the practice.

IQE UPDATE

11th May 2005A day in the history of UK dentistry... when Mr Bharat Patel and his team endeavoured to enter rough waters, against all odds, to support the Indian dentists entering the UK Dental world. Bharat's vision and the hard work of Steve, Martin and Justine's teams has now seen continuing success after two long years.

I am pleased to say that the whole Indian group of dentists selected for the IQE-nursing project has come of age and will contribute a major share in the success of ADP in the corporate world.

Amongst the group of dentists selected in 2005, almost 75% have graduated now and are working successfully for the company as dental surgeons. The few others are now taking the part B / part C of the exam and will soon be sharing the success.

As an "Iqe-Facilitator" I was entrusted the job in June 2006 By Dr Martin Mayhew and had an opportunity to look into the different needs of the IQE dentist which ranged from exam technique training, VT

portfolio guidance and understanding the change in the new NHS world in relation to the international dentist by liaising with the different PCTs and Deaneries.

It was one more feather in our cap when on 5th June 07 four of our colleagues Bansari, Meghana, Jinesh and Bhakti got a huge pat on their back from the Dean of the South West Postgraduate Deanery for their excellent VT Portfolio presentation. Here I would take the opportunity to thank Dr Mayhew and Dr Timms for the excellent support and perseverance they showed in the difficult times for the group. In the History of UK dental corporates, ADP is the only company to have achieved the feat of getting 100% success in the "VT equivalence" for their dentist.

Last, but not the least, I would take this opportunity to thank the Magic lady Mrs Justine Laggarrigue who was a backbone in this project and was extremely helpful throughout. I wish her best for her future projects on behalf of the complete group

To conclude I would say that we all [IQE dentists] are proud to be a part of this fastest growing dental corporate and would endeavour to give our best in the future.

Also wishing the best for the phase 2 of the IQE project starting July 2007 and hoping it would be a bigger success than the phase 1.

Dr Manish Chitnis

IQE Facilitator

New Exam for Overseas Dentists

The GDC will be launching the Overseas Registration Examination (ORE) – which replaces the International Qualifying Examination (IQE) – in September 2007.

The ORE will be in two parts:

Part One consists of:

- A written paper covering clinical applied dental science and clinically applied human disease; and
- A written paper in aspects, of clinical dentistry, law and ethics, and health and safety.

Part Two will consist of:

- An examination on a dental manikin;
- An objective structured clinical examination (OCSE) that tests candidates' clinical skills;
- An examination designed to tests candidates' diagnostic and treatment planning skills; and
- A medical emergencies examination.

New candidates applying to sit the ORE must demonstrate that they have at least 1,600 hours clinical experience where they have personally treated patients in the dental chair. This experience can be gained during the undergraduate degree, during post-qualification experience, or a combination of both. Candidates will have to verify this experience by providing references from University Dental Deans or employers.

Current IQE candidates can transfer across to the new exam; and those who have passed Part A of the IQE will be exempt from the first paper in Part One of the new exam. Those who choose not to transfer will be limited to two attempts at each part of the IQE before being automatically transferred to the new exam.

The ORE will be run on a cost-neutral basis to the GDC and the fees, subject to Privy Council approval, will be:

- Part One - £600
- Part One(b) - £150 – this is for those candidates who have passed Part A of the IQE and have transferred to the new exam
- Part Two - £2,250

A waiting list for the examination will be opening at the end of July. Potential candidates are to contact the GDC for an application pack at examapplications@gdc-uk.org or call +44 (0)20 7344 3735. Further information about the ORE is available on the GDC website.

Compulsory CPD for dental care professionals

Following public consultation the GDC has agreed that all dental care professionals (DCPs) will be required to complete and record 150 hours of continuing professional development every five years, a third of which should be verifiable (50 hours).

Verifiable CPD means the activity must have:

- Concise educational aims and objectives – a clear purpose and goal;
- Clear anticipated outcomes – you should know what you can expect to gain as a result of taking part in the activity;
- Quality controls – you should have the chance to give feedback; and
- Documentary proof (e.g. certificate) – to prove that you took part in the activity.

This requirement is expected to be introduced from July 2008 when registration becomes compulsory for dental nurses and technicians.

Dental care professionals will be required to complete CPD in the same subjects as dentists:

- Medical emergencies (10 hours per cycle)
- Disinfection and decontamination (5 hours per cycle)
- Radiography and radiation protection (5 hours per cycle)

In line with the dentists' CPD scheme, it is recommended that DCPs involved in the care of patients should undertake CPD in legal and ethical issues and complaints handling.

There are many ways for DCPs to complete CPD, ranging from attendance at courses, lectures and staff training to reading journals and private study. Further information about CPD for DCPs is available on the GDC website.



1st ADP Practice opens in Durham!

After many long hours, sleepless nights and Pints of Newcastle Brown our first practice in the newly created Durham area opened on 24th April in Pelton Lane Ends, Chester-le-Street to widespread patient acclaim.

The detached property dates back to the turn of the century and was the original School House for the children of the small mining town of Pelton and sits proudly in a walled area of the current Pelton Lane Ends Primary School playground. Many of the original features have been retained including the wood burning stove that now takes pride of place in the waiting room, along with the plaster niches and quaint circular windows!

The practice boasts three bespoke surgeries equipped with Belmont Voyager 2 chairs supplied by Wright Cottrell Dental Group and patient feedback has been extremely

complimentary on the great design and high standard of refurbishment.

A Barbeque to celebrate the opening of the practice and welcoming all of the Durham Area staff to ADP was held in the grounds the previous Sunday with me handling the cooking (it's a man thing!) and ABM Joanne Barella supplying enough food to cater for the whole of the Pelton Area, not just the staff!

Practice Manager, Kelly Greathead said

'I would like to express my thanks and appreciation to everyone involved in the project, but in particular to Lisa Stott, Project Manager for the Durham development who worked tirelessly to ensure the practice opened on time and also to Jo Barella, Myra Hudson, Becky Summerfield and Chris Harley for their help and support in the training and development of the Durham teams'

Further practices opened in June 07 at Easington Village, South Hetton and Willington and Hull and will further strengthen our portfolio of practices in the North-East of England.

Flying the flag for ADP

I am delighted to announce, that the first out of our four practices here in Durham finally opened its doors on 23rd April. Pelton Lane Ends has successfully registered in excess of 1000 patients.

Pelton Lane Ends manager Kelly Greathead and her team have worked hard to get the practice up and running. Practice Managers, Paula Thompson (Willington) and Linda Lacey (South Hetton and Easington) have offered the support and dedication of their own teams to assist in the Pelton opening.

Patients have expressed their thanks for the fantastic facility. Some of the patients have informed us of the property's interesting history, as the building was once used for home economic studies and has brought back lots of memories for all the patients concerned.

The practice has become the "talking point" of the community!

Our sites at Easington and Willington are due to open mid June and South Hetton will open at the end of June. All four teams have shown great commitment and dedication over the past few months and they are a credit to ADP.

The Durham teams would like to thank Lisa Stott, Myra Hudson, Becky Summerfield, Chris Harley, Wendy Glenn and Amanda Codrington for all their help and support in the training and development of the Durham team.

Spotlight On Our Durham Teams

Did you know

We have 3 Kelly's 2 Helen's 3 Karen's

Two of our Kelly's and two of our Karen's all work at the same practice!

One of our Karen's is Kelly's mum! Confused??

Area Business Manager (London & South East)

My name is Julie Newick, I'm 44 years old and I started my position as ABM for London and South East in 12th March 2007. I was born in the Forest of 'Dean, but have lived in the London and South East area for most of my life. I have worked in dentistry for 29 years.



What do I like about ADP? It is a fast and forward thinking company, I have met very friendly and knowledgeable people which are a great basis for any company.

What is my aim? To put my own mark on the London and South East area, I am hoping to achieve good networking and a great supportive team.

Favorite bit so far? Getting to know my team and working along side of them.

My Team

Back (Left to right) - Sabrina Sunassee (Edgware Rd), Marian Hawkins (Luton), Cristian Manu (Tooting) and Debbie Maguire (Ramsgate).

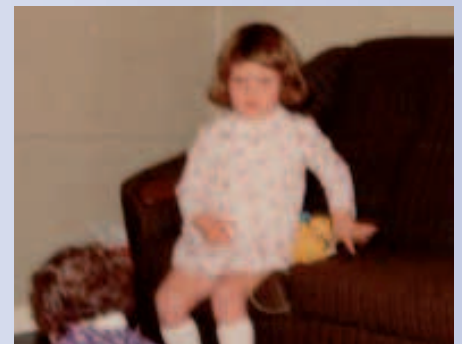
Front (Left to right) - Jenny Edwards (Morden), Julie Newick (ABM) and Hayley Webb (Sandwich).

Julie Newick

Area Business Manager (London & South East)

Guess Who?

From members of the Eastern & London region Senior and Regional Management team of Tim Ball, Julie Newick, Myra Hudson and Amanda Codrington.



To join in the fun and win a prize, submit your answers to Amanda.codrington@adpco.net or text your name and practice along with a & answer, b & answer, c & answer to 07920265484 by 31 Aug 07.

Success Story for Dental Nurses at Kings Lynn

Dental Nurses, Sam Jarvis, Rebecca Boldero, Jeanette Mascall and Alice Brittain had the opportunity to study a Level 2 award in Decontamination and Sterilisation, run by the Royal Institute of Public Health and funded by the Learning and Skills Council.

Starting in May 2007, they were visited by an assessor, in practice, on a monthly basis and had a portfolio to compile. Having completed their portfolios they sat two exams, one in Oct 06 and one in Feb 07.

Results for Level 2 award in Decontamination and Sterilisation

Sam Jarvis - Honours

Alice Brittain - Honours

Rebecca Boldero - Credit

Jeanette Mascall - Pass



Dental Quiz - Spring Answers

- Hepatitis is caused by?
 - A bacterium
 - A virus**
 - A fungus
 - A prion
- Who is the most appropriate person to advise on vaccination regimes for dental staff?
 - Dentist
 - General medical practitioner
 - Occupational health physician**
 - Maxillofacial surgeon
- Which of the following is not an item of personal protective equipment in the dental surgery?
 - A visor
 - Latex gloves
 - Goggles
 - An autoclave**
- Which of the following protocols is a method for avoiding cervical black lines?
 - Subgingival margin placement**
 - Reinforcing oral hygiene procedures
 - Providing metal ceramic restorations
 - Making maxillary teeth longer
- Youthful teeth are characterised by..?
 - Greater mandibular incisor display
 - Longer maxillary lip
 - Greater maxillary incisor display**
 - Shorter mandibular lip
- When do all dental nurses need to be registered with the GDC?
 - 30 Jun 2008
 - 30 April 2008
 - 30 Jul 2008**
 - 30 May 2008
- Which BDA Advice Sheet contains information about Infection Control in dentistry?
 - A12**
 - A5
 - A11
 - A3

Quiz Winners

ADP Gillingham were the winners of the quiz in the Spring issue of Incidentally. Congratulations!

Dental Quiz

Please return your answers to Amanda.codrington@adpc.net by Friday 31 August. The first person/practice, with all the correct answers, pulled out of a hat will win a bottle of bubbly.

- The temporomandibular joint is?**
 - Is classified as a syndesmosis
 - A synovial sliding-ginglymoid joint
 - Formed directly from Meckel's cartilage
 - Derived from ectoderm
 - An example of a gomphosis
- Which of the following stages of tooth eruption coincides with beginning of root formation?**
 - Pre-eruptive phase
 - Eruptive phase
 - Post-eruptive phase
- Mesial drift is a major tooth movement that?**
 - Accommodates the growing jaws
 - Accommodates interproximal tooth wear
 - Compensates occlusal tooth wear
 - Is required for pre-eruptive tooth movement
- Silicone impression materials(select the correct quote):**
 - Need to be cast up immediately
 - Swell if left in contact with water for longer than 10 mins
 - Are available in various viscosities
 - Bond chemically to trays
- Care of Instruments(select the correct quote):**
 - Autoclaving hand instruments is insufficient for sterilisation
 - An acrylic stick can be used to test the sharpness of columbia curettes
 - One should always use ultrasonics on high power to be effective
 - Instruments should always be sharpened before going into the autoclave
- Which BDA Advice Sheet contains information about Health and Safety Law for Dental Practices?**
 - A12
 - A5
 - A11
 - A3